



CAPABILITY STATEMENT

Founded in 1998, Argent Associates Inc. has evolved from a legacy asset management and value-added reseller (VAR) into an award-winning leading provider of an array of products/services related to the fast-changing technology environment across various industry sectors. We generate \$150 million in annual sales through the following offerings.

- Network system integration including modernizing legacy network with vendor-agnostic virtual/digital solutions
- Supply chain optimization including transaction analytics, quality tracking, virtual warehousing, on-time delivery
- In-building wireless engineering, optimization, and installation services
- Emerging technologies development, testing, and implementation

CORE COMPETENCIES

- **Supply Chain Services**
 - Warehousing Management
 - Vendor Managed Inventory (VMI and SMI)
 - Kitting, Assembly, Integration, Distribution
 - RMA Management
 - Reporting & Analytics
 - Consignment Programs
- **Professional Tech Services**
 - Wireless & Network, Systems Integration
 - Distributed Antenna Systems (DAS), BDAs, Small Cells, P25 Public Safety, CPRI
 - Design & Install all types and tier of Data Center
 - Surveillance, Access Control, AV
 - 4G/5G Optimization
 - LAN/WAN Network Engineering and Testing
 - Configuration of Routers, Firewalls, and Switches
 - Smart Cities Integrations
 - Environmental IoT Solutions – Energy Savings
- **Value Added Reseller**
 - IT Hardware
 - General Industrial Supplies (MRO)
 - Security & Surveillance Solutions
 - Low Voltage Cabling & Accessories
 - E-Commerce Platform
 - Electric Vehicle Chargers

COMPANY SNAPSHOT

- Founded in 1998
- DUNS # 072725984
- CAGE Code 38AJ56
- Minority Business Enterprise (NMSDC)
- Women Business Enterprise (WBENC)
- Women Owned Small Business WO40247
- Hispanic Owned
- ISO 9000, ISO 14001, ISO 45001, & ISO 27001 Compliant
- States: TX, NY, NJ, GA, NC, FL
- TX HUB #1223640982200

NAICS CODES

- 423430 – Computers and Office Equipment Distributor
- 517911 – Telecom Reseller
- 493110 – Warehousing and Storage
- 423610 – Electrical Apparatus and Wiring Supplies
- 541512 – Computer and Network Systems Integration
- 238210 – Telecom Wiring Installation
- 562219 – Non-Hazardous Treatment and Disposal

MAJOR CLIENTS & PARTNERS

Anixter/Wesco	Con Edison	Nokia
Apple	DSNY	NYPD & FDNY
AT&T	Disney	Oncor
Axis	Grainger	PSEG
CBS	Motorola	Rite Aid
City of Dallas	NBC	Verizon

PAST PERFORMANCE

- Authorized reseller to Fortune 100 customers in security, telecom, retail, manufacturing, information technology, & entertainment industries
- Supplier managed inventory of fasteners for large aerospace company included bagging and tagging
- Engineering and installation of >500 Wi-Fi and building cellular networks for carriers and enterprise customers
- Public safety technology deployment

RETURN ON INVESTMENT

- Proven track record for process and supply chain automation
- Financially sound; backed by funding to handle large scale projects
- Successful management of national VMI, VAR, SMI
- Experienced team of proven software and hardware technology experts
- Proven track record and awards for innovation