

Effective February 1, 2019

Argent Associates, Inc.

It is with great pleasure that Argent Associates, Inc., has added a new member to its family, Keith Williams, Director of Sales and Business Development. Keith will be supported by Betty Manetta, President and CEO, and work with Brian Carroll, VP of Sales. Keith will be located in our Plano, TX facility and will have responsibility for sales and business development with existing and proposed new customers.

Keith brings 25 years of direct and indirect sales operational experience to Argent Associates. He has held senior executive positions in various Fortune 500 corporations during his career. Prior to joining Argent, Keith held a senior level position with OverDrive, a Dallas-based sales consulting and outsourcing firm.

Keith's extensive background in the public safety and justice technology field enhances Argent's expansion into further opportunities in this sector. Keith led a 28-state sales team as Regional Sales Director for Securus Technology, where he focused on the Public Safety and Justice Technology. Previous to Securus Technologies, Keith provided sales execution and leadership for a 13-state sales team as Regional Sales Director for Public Safety and Justice Technology with Motorola's Commercial, Government and Industrial Solutions Sector (CGISS). In addition, Keith has held individual contributor selling positions for public safety land mobile radio and LTE solutions with Harris Corporation and BK Technologies.

Keith began his career at Unisys Corporation and spent over 15 years in various state and local government sales execution and management positions. He earned numerous top sales awards.

Keith is a Cranbrook School graduate, attended the University of Michigan, and received a Bachelor of Science in Business Administration from Wayne State University. Keith also completed executive management courses at Harvard University in Cambridge, Massachusetts, Carnegie Mellon University in Pittsburgh, PA, and California Polytechnic State University.

It is our honor and privilege to add Keith to our team where he will be a major contributor as we expand our company offerings in new and exciting directions. Please join me in welcoming Keith to Argent.

Keith can be reached at 972.312.0444 or kwilliams@argentassociates.com.

Betty Manetta

CEO